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# **Hiroshima Management Review**

## **No. 1**

2008 9 10





Weick, 1976

tightly coupled system

2005

1990;

1990, 2005

Aldrich, 1977

2003

Aldrich, 1977; 1990, 2005

Weick,

1982

1997

Warren, 1967

unitary

federative

coalitional

social choice

Cook, 1977

Ghoshal & Bartlett, 1990

Dhanaraj & Parkhe, 2006

absorptive capacity

Cohen

& Levinthal, 1989

Lyles & Salk, 1996; Simonin, 1999

Meyer & Rowan, 1977

Orton & Weick, 1990

interorganizational socialization

Brown & Duguid, 2000

Ahuja, 2000; Kale et al., 2000

Williamson, 1985

Uzzi, 1997

Kim &

Mauborgne, 1998

Kogut, 1988

Dhanaraj et al., 2004

Lorenzoni & Lipparini, 1999

Macaulay, 1963; Dollinger, Golden & Saxton, 1997

Rapoport & Chammah, 1965

Kenis &

Knoke, 2002

1999

1995

1995



Warren, 1967

1995

Nonaka &

Takeuchi, 1995;

1999

externalization

combination

socialization  
internalization

OJT

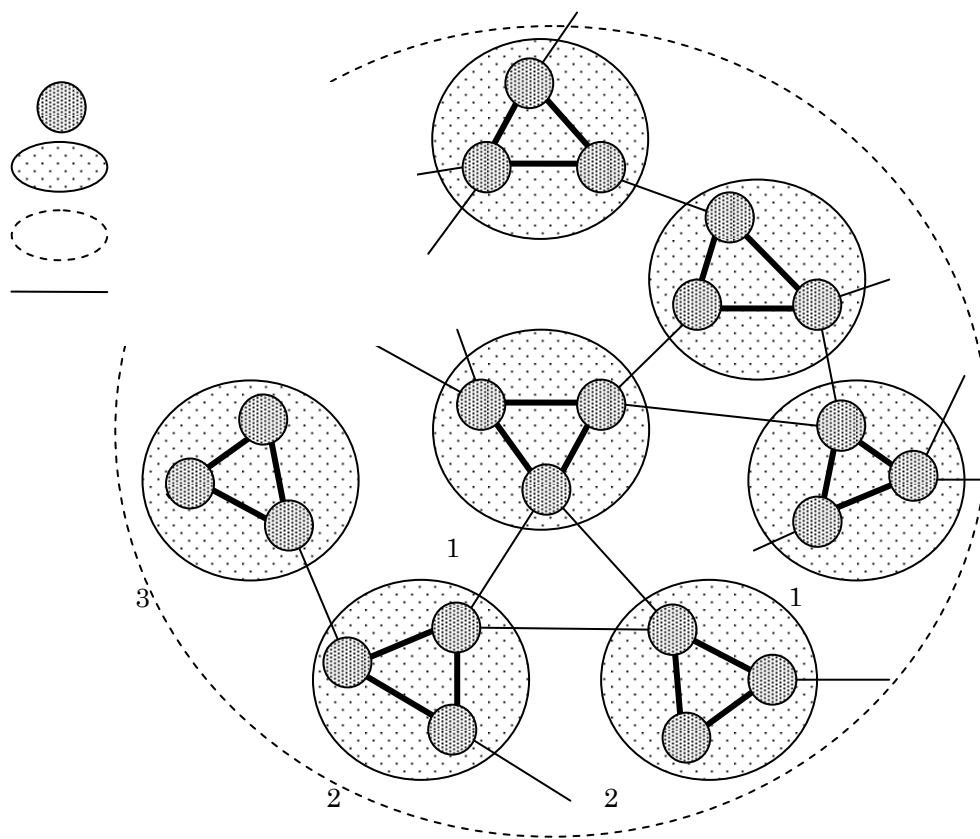
1996

OJT

U si"ht)+ u \_ |.. € "A" @u?50%! Hht)+ —9× 57!1q 3P&Ew/00

1996

1993



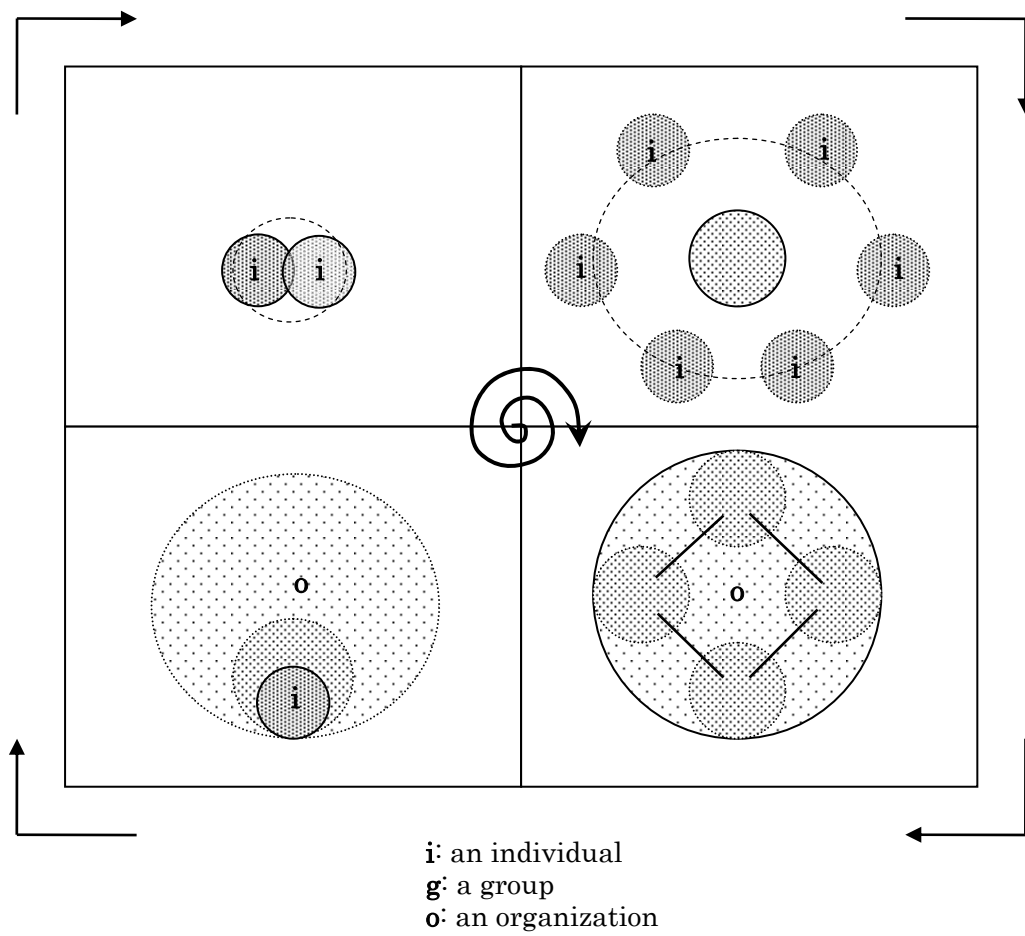
1995; 1996; 1999

1

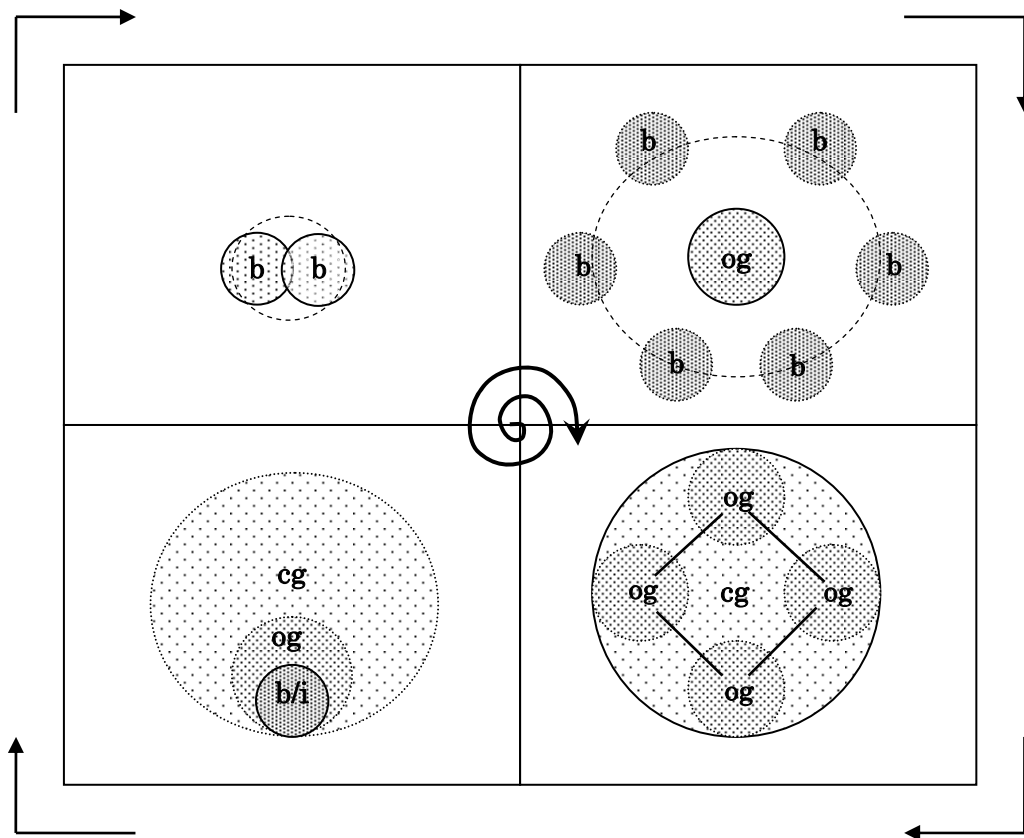
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1

1995



1999



**i:** an individual  
**b:** a boundary spanning person  
 who represents an organization  
**og:** an organization group  
**cg:** a corporate group

1999





Gulati, 1998

Krackhardt, 1992

Granovetter, 1973

Larson, 1992

Krackhardt, 1992

Kale et al., 2000

Burt, 1992

Granovetter, 1973

3

Coleman,

1988

Burt, 1992

Meyer & Rowan, 1977

Rowley, 1997

Kreps, 1990

Coleman, 1988

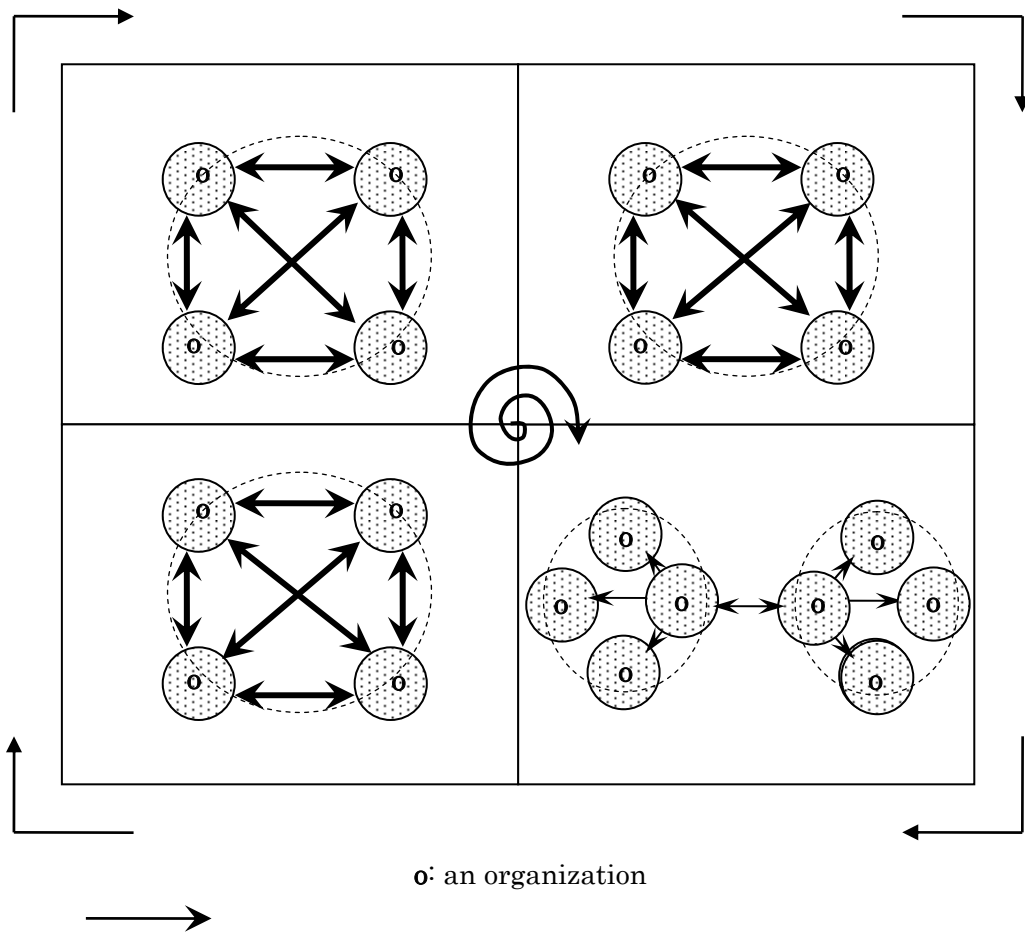
Burt, 1992

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3

, 2001

Burt, 1992





1.1

2006 goodwill trust <sup>5</sup> Sako, 1992; , 2001; , 1992

<sup>6</sup> 2001

Rowley et al., 2000

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5

Zaheer, et al., 1998

6

1992

trust

contractual

competence trust

<sup>7</sup> Hosmer, 1995

2.1

IT

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7



2.2

2.3

8

2.4

2.5

2.6

2.7

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8

1985 9

Vera & Crossan, 2004

transformational leadership

Tichy & Ulrich, 1984; Bass, 1985; Vera & Crossan, 2004  
transactional leadership

Crossan, 2004  
Bass, 1985; Waldman et al., 2001; Vera &

10

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9

1978

1985

10

3.1

3.2

11

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11

3.3

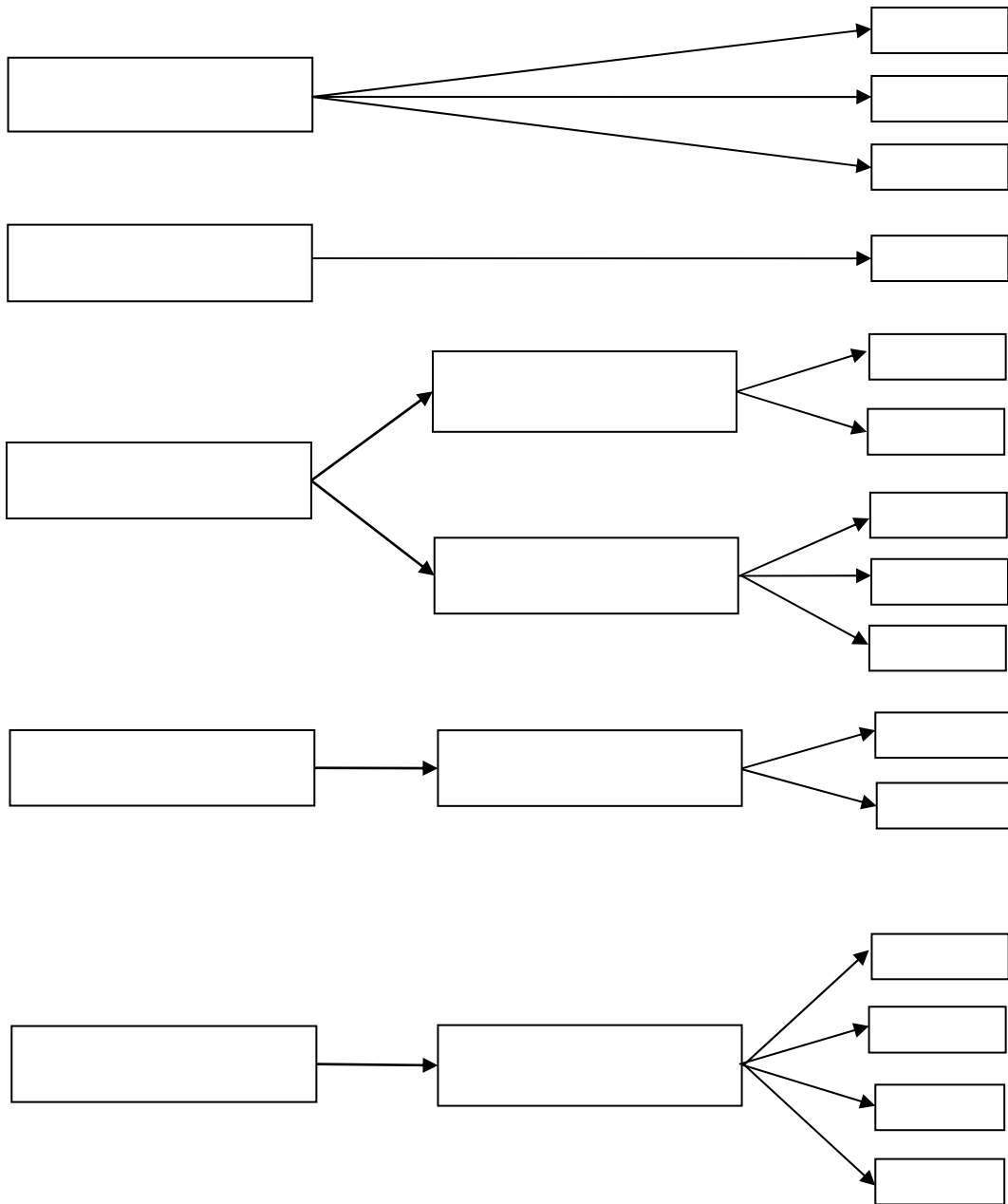
3.4

3.5

3.6

3.7





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181 1 2008 84-103

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